

Delivering Skilled Advice & Strategies for Financing Capital Projects

Northwest Municipal Advisors (formerly A. Dashen and Associates) is one of the region's most respected providers of capital financing planning for municipal clients. Over the nearly 20 year history of our firm we have served numerous cities, counties, school districts, public utility districts, ports, water and sewer districts, and other agencies and special purpose districts throughout the Northwest.

Areas of Expertise

- **Assessing requirements and developing strategies.** We are skilled at providing sound financial advice to our clients related to capital financing for major capital projects and ongoing capital improvements.
- **Assisting in financing capital projects.** We will guide you through the process to obtain your funding from the source that best meets your needs, including low interest federal or state loans, bank loans, and bonds.
- **Structuring customized financing packages.** Whether you are a school district seeking to achieve a steady levy rate or a utility aiming to meet a coverage target, we can structure the payments to match your expected revenues.
- **Representing clients during bond sales.** Publicly issued bonds can be sold through either a competitive bid process or negotiated sale. We help our clients determine which method works best for them. Further, we represent our clients' best interests during the pricing of a bond issue and provide the appropriate checks and balances that should be expected in a negotiated sale.

Our Difference

Northwest Municipal Advisors is an experienced, trusted advisory firm with a deep knowledge of rules and regulations related to the issuance of bonds. We are able to advise our clients beyond the technicalities of bond issues, such as helping them with long term capital planning and developing creative financing options.

As a Northwest-based firm, we are able to react quickly to our clients' needs. Our participation in the market allows us to be aware of trends and we actively bring issues to our clients' attention. We also maintain a good working relationship with bond rating agencies. We do not underwrite bonds, thereby eliminating potential conflicts of interest inherent with an underwriting firm.

At Northwest Municipal Advisors we use our broad knowledge and years of experience to make your bond issue a resounding success.

Leadership

Alan Dashen

Principal
Alan@NWMunicipalAdvisors.com
425.452.9550

Scott Bauer

Principal
Scott@NWMunicipalAdvisors.com
425.452.9551

Malinda Okerlund

Financial Advisor
Malinda@NWMunicipalAdvisors.com
425.452.9553

Judith Cochrane

Senior Financial Advisor
Judith@NWMunicipalAdvisors.com
425.452.9550

Contact



11900 NE 1st Street, Suite 300
Bellevue, Washington 98005
Fax 425.452.9552

NWMunicipalAdvisors.com