



MEDIA CONTACT
Brooke Hendrickson
Communications Associate
bhendrickson@portoflongview.com
(360) 425-3305

FOR IMMEDIATE RELEASE: October 18th, 2017

PORT INKS LEASE WITH INTERNATIONAL RAW MATERIALS, Moves to maximize productivity at Bridgeview Terminal

Longview, WA- In today's Special Meeting, the Port of Longview Board of Commissioners entered into an agreement with International Raw Materials (IRM) to lease the Port's Bridgeview Terminal. IRM previously operated at the Port from 1981-2001.

IRM, headquartered in Philadelphia, PA, proposes maximizing throughput of existing terminal infrastructure – focusing primarily on the export of bulk minerals, fertilizers and grains. While they operate several West Coast facilities, IRM intends to make Longview their flagship location for dry-bulk cargo exports.

“IRM appreciates the opportunity to return to a Port and a community that played a significant role in our company's history and intends to grow and sustain commodity volumes through the facility and increase job frequency and revenue,” said IRM Vice President Tim Mahoney. “We have immediate intentions to improve existing components of the bulk loadout facility, while working to expand the on-site rail footprint.”

In April of 2016, the Board of Commissioners adopted the Strategic Business Plan as a roadmap to generate jobs and economic growth for our region. By signing with IRM, the Port is working in fulfillment of its goal to maximize use of under-utilized assets, as identified in the Plan.

“Based on their previous operating record at the Port, I'm confident IRM will successfully operate Bridgeview Terminal,” said Commission President Doug Averett. “I'm looking forward to a long-term partnership that will bring additional economic vitality to our region.”

The Port sought a new operating tenant for Bridgeview Terminal following the expiration of its contract with Kinder Morgan. The process included issuing both a Request for Interest and for Proposal to ensure maximized use of the Terminal.

###

PORTOFLONGVIEW.COM

T. 360-425-3305
F. 360-425-8650

10 PORTWAY
LONGVIEW, WASHINGTON 98632

WASHINGTON'S WORKING PORT